

Equipment Purchasing

Pro Deals & Discounts

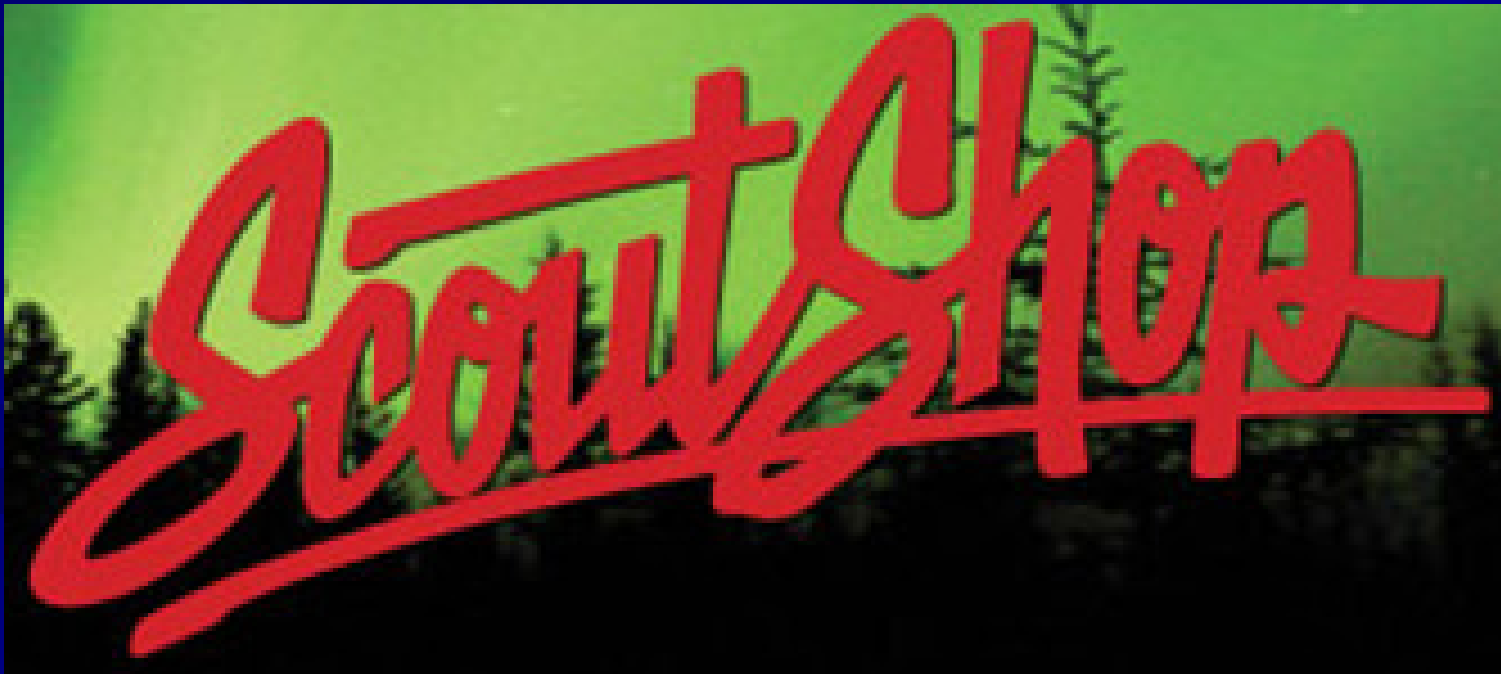
Shipping & Rebates

Allan Yates



Scout Shop

- 15% off all equipment for members of Scouts Canada.
- Would like the opportunity to quote on orders.
- Contact customercare@scouts.ca.
- Advantage is easy returns in the event of product defects.
- Not able to compete with some manufacturer discounts and doesn't carry all brands.
- www.scoutshop.ca



Mountain Equipment Co-Op

- No regular Scouting discount.
- Once or twice annual Scout club nights with 10% off in stock merchandise (5% off boats). Contact Rebecca Goostrey at rgoostrey@mec.ca.
- Quantity discounts available by calling the main office in British Columbia.
- Ship to store available at no charge.
- Donations sometimes available.
- 366 Richmond Road, Ottawa
- www.mec.ca



Paddle Shack

- 10% Scouting discount.
- Will quote pricing on large orders.
- Will work with manufacturers (e.g. Jackson Kayaks and Esquif) to facilitate educational/group discounts.
- Owner is Jason at shop@ottawapaddleshack.ca.
- Very knowledgeable staff.
- Paddle Shack has taken over Trailhead's boat business, and has moved into the Trailhead building.
- 1960 Scott Street, Ottawa.
- www.ottawapaddleshack.ca



Cascade Designs

- Brands: Thermarest, MSR, Seal Line, Platypus, Tracks.
- Annual spreadsheet with “Friends of the Industry” pricing of every item.
- Pay attention to pricing. Some items are a very good deal (e.g. snowshoes), others are no better than retail once shipping is taken into account.
- Contact katie.schaeffer@cascadedesigns.com.
- Ships UPS only from the US.
- www.cascadedesigns.com



Trailhead

- 10% Scout discount.
- Outfitter pricing for specific canoeing related items. Spreadsheet available with individual item pricing.
- Contact Karen Fitzgibbons at karenf@trailhead.ca.
- 1960 Scott Street, Ottawa
- www.trailhead.ca



Bushtaka

- 10% Scout discount.
- 203 Richmond Road, Ottawa & 5607 Hazeldean Road, Kanata
- www.bushtukah.com



Esquif Canoes

- Good discount for Scout groups.
- Local rep is Mark Sriver at scrivem@magma.ca.
- Work through Paddle Shack for pricing and ordering.
- www.esquif.com



Hooligan Gear

- Canoe barrels & harnesses, canoe packs, professional throw bags.
- Wholesale pricing (50% discount) for orders of \$500 or more, 25% discount otherwise.
- Very Scout friendly.
- Located in Midland, Ontario.
- Shipping at cost.
- www.hooligangear.com

HOOOLIGAN
Gear



Jackson Kayaks

- Significant educational discount. Kayak cost ~\$750 instead of \$1,250 retail.
- Colour choice not guaranteed.
- Work through Paddle Shack.
- www.jacksonkayak.com



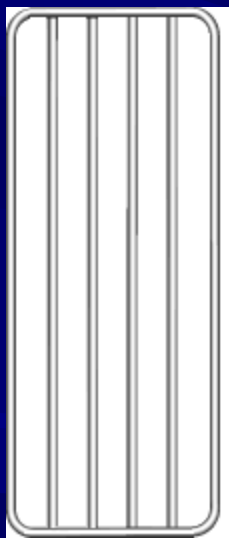
Wilderness Medical

- Professional first aid kits.
- 50% Scout discount.
- Very friendly.
- Located in USA.
- www.wildernessmedical.com



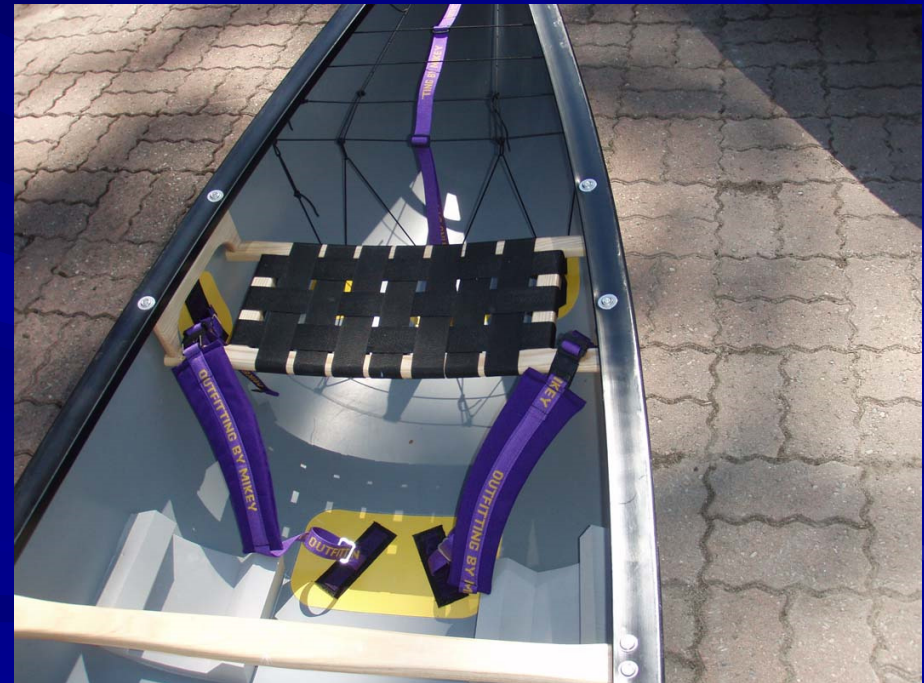
Purcell Trench Grills

- Premium quality campfire grills with carrying case.
- 20% Scout discount.
- Located in USA.
- Very Scout friendly owner (an Eagle Scout himself).
- www.purcelltrench.com



Mike Yee Outfitting

- Whitewater knee pads, thigh straps, float bag cages
- Wholesale pricing.
- Located in Uxbridge, Ontario.
- www.mikeyeeoutfitting.com



Repairs

- Tent repairs, Industrial sewing
 - Brebner Manufacturing and Repairs
 - 244 Britannia Road, Ottawa
 - (613) 729-8178
 - New construction of anything made of fabric.
 - Custom Nomex covers for Dutch Oven cooking.
 - Installation of Mike Yee whitewater canoe outfitting.
- Canoe Repairs
 - Trailhead / Paddle Shack



Importing from the US

- Many US companies offer free shipping to mainland US.

- Shipping UPS from the US to Canada can incur very expensive brokerage fees. FedEx is nearly as bad.



- Shipping US Post to Canada Post is best.
 - HST + \$8.50 Canada Post handling fee.
 - Packages valued at less than ~\$75 exempt from HST.



- Ogdensburg Pickup
 - www.kinek.com
 - Two minute drive from the border crossing at Prescott.
 - No prior notice of package shipment required.
 - \$5/package/week.
 - N.A.C Logistics. 808 Proctor Avenue.
 - Toll crossing bridge is ~\$3 in each direction.
 - Declare items on re-entry to Canada and pay HST on the value. Bring a copy of the invoice.
 - Align with weekend trip to the US (e.g. Winter Adventure) to take advantage of duty free allowances.



HST Rebate

- A rebate can be claimed for 50% of the federal component of the HST and 82% of the provincial component.
- Each group has to register and apply for the rebate.
- You can go back five years in your claim as long as you have the receipts.
- Reference www.cra-arc.gc.ca/E/pub/gp/rc4082/.

HST
= 13%

